

**BOARD OF GOVERNORS
FIRE AND AMBULANCE DISTRICT 1
AGENDA ITEM SUMMARY**

Meeting Date: November 17, 2004 Division: County Administrator
Bulk Item: Yes No X Department: Fire Rescue

AGENDA ITEM WORDING: Approval to purchase five (5) MSA Evolution 5000 Thermal Imaging Cameras and accessories from Ten 8 Fire Equipment, Inc., the designated supplier of MSA equipment in the State of Florida, at a purchase price of \$45,240.00, and approval to issue a Purchase Order to Ten-8 Fire Equipment, Inc. for same.

ITEM BACKGROUND: A thermal imaging camera allows fire rescue personnel to quickly scan each room and see the location of any victims in a fire, and in a non-rescue situation, these cameras allow a hose team to quickly locate the seat of the fire and apply water directly where needed, eliminating unnecessary water damage. This also enhances firefighter safety by minimizing their exposure to potential injury.

During Fiscal Year 2000, a like model thermal imaging camera manufactured by MSA was purchased for Key Largo Station 24 and has been successfully in use since that time. Having equipment uniformity throughout our fire stations is prudent for reasons such as personnel training and familiarity, and obtaining servicing and parts. Therefore we would like to continue using MSA cameras, and Ten 8 Fire Equipment, Inc. is the designated supplier of MSA equipment in the State of Florida.

PREVIOUS RELEVANT BOG ACTION: During the Fiscal Year 2005 budget process, the Board approved funds to purchase five (5) thermal imaging cameras for placement and use at Stations 8, 9, 13, 17, and 22.

CONTRACT/AGREEMENT CHANGES: N/A

STAFF RECOMMENDATIONS: Approval.

TOTAL COST: \$ 45,240.00 **BUDGETED:** Yes X No
141-11500-560-640

SOURCE OF FUNDS: Ad valorem taxes.

REVENUE PRODUCING: Yes No X **AMOUNT PER MONTH** **Year**

APPROVED BY: County Atty N/A OMB/Purchasing N/A Risk Management N/A

FIRE CHIEF APPROVAL:


Clark O. Martin, Jr.

DIVISION DIRECTOR APPROVAL:


James L. Roberts

DOCUMENTATION: Included X To Follow Not Required

DISPOSITION: **AGENDA ITEM #** I - 2

CUSTOMER: _____

QUOTATION DATE: 10-22-64

SALESMAN: Sam

SHIP TO: MONROE COUNTY FIRE RESCUE BILL TO: !

CONTACT: PETER ROBERT

TELEPHONE: _____

P.O. NUMBER

FAX:

SUPPLIER	DESCRIPTION	QTY.	MODEL #	LIST \$	COST @	EXTENDED
MSA	EVOLUTION 5000 THERMAL IMAGING CAMERA WITH QUICK-TEMP, HEAT SEEKING, (2) BATTERIES, RETRACTABLE LANYARD, VEHICLE MOUNT CHARGER	5	10040938		\$8868.00 ea	44,340
MSA	110V BATTERY CHARGER		10041100		\$125.00 ea	625.00
MSA	SUN SHROUD		10039603		\$55.00 ea	275.00
					Total	45,240.00

WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION/BID FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION/BID IS VALID FOR 30 DAYS.

20/19/2004 03:55 56158645690000000000



Mine Safety Appliances Company • P.O. Box 426 • Pittsburgh, PA 15230

Telephone: (412) 967-3000

Writers Direct Dial No.

412-967-3207

January 8, 2004

Khanh Huynh
Ten 8 Fire Equipment Inc.
2904 59th Ave Dr East
Bradenton, FL 34203

Dear Khanh:

Please be advised that Ten 8 Fire Equipment Inc. is the designated supplier of MSA SCBA and Thermal Imaging Cameras to the Municipal Fire Department Market for the State of Florida; with the exception of the following counties: Calhoun, Escambia, Gulf, Holmes, Jackson, Okaloosa, Santa Rosa, Walton and Washington.

Should you have any questions, please feel free to contact me.

Sincerely,

Jennifer Wojtas
MSA North America Sales Channels Specialist

LOCATION: RIDC Industrial Park • 121 Gemma Drive • Pittsburgh, PA 15238

P.1004 REV 1/97

TOTAL P.01